



Minnesota  
Cannabis College

# Application Process Overview

## Minnesota Cannabis Licenses

### Cannabis License Application Process | Beginning ~Early 2024

- |                             |                               |   |
|-----------------------------|-------------------------------|---|
| 1. Application Period Opens | 2. Applications Scored by OCM | 3. Awardees Announced and Licenses Issued |
|-----------------------------|-------------------------------|---|

#### Applications Will Be Scored On These Factors:

1. Status as a Social Equity Applicant (*at least 20% of points*)
2. Status as a Veteran or Retired National Guard Applicant
3. Security and Record-Keeping Plan
4. Employee Training Plan
5. Business Plan and Financial Situation
6. Labor and Employment Practices
7. Knowledge and Experience
8. Environmental Plan

#### Possible Additional Points:

- Expansion of service to an underrepresented market
- Impact of cannabis prohibition on the applicant, such as arrest or imprisonment of the applicant or a member of the applicant's immediate family

#### You Qualify As A Social Equity Applicant if you...

1. Prior to May 1, 2023...
  - a. Have a Cannabis-Related Conviction
  - b. Have a Parent, Guardian, Child, Spouse, or Dependent Convicted of a Cannabis-Related Offense
  - c. Were a Dependent of Someone Convicted of a Cannabis-Related Offense
2. Are a Service-Disabled Veteran, a Current or Former Member of the National Guard, or Any Veteran or Member of the National Guard Who Lost Honorable Status Due to A Cannabis-Related Offense
3. Have Been a Resident for the Last Five Years of:
  - a. One or More Subareas That Experienced a Disproportionately Large Amount of Enforcement
  - b. A Census Tract where the Poverty Rate Was 20 Percent or More
  - c. A Census Tract Where The Median Family Income Did Not Exceed 80 Percent of the Statewide Median Family
4. Are An Emerging Farmer

### Want to Learn More?

Visit [mncannabiscollge.org](https://mncannabiscollge.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Overview of License Types

## Minnesota Cannabis Licenses

Type	Sales	Wholesale	Cultivate	Process/ Extract	Transport to Business	Deliver to Customer	On-Site Consumption
Microbusiness	X	X	X	X			X
Mezzobusiness	X	X	X	X			
Cultivator		X	X				
Manufacturer		X		X			
Retailer	X						
Wholesaler		X					
Transporter					X		
Event	With Other Sales License						X
Delivery	X					X	
Hemp Manufacturer		X		X	X		
Hemp Retailer	X				X	X	X
Medical Cultivator		X	X				
Medical Processor		X		X			
Medical Retailer	X						
Combination	X	X	X	X			
Testing Facility	Testing Facilities can only test legal cannabis products						

### Want to Learn More?

















Visit [mncannabiscollge.org](https://mncannabiscollge.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Application/License Fees

## Minnesota Cannabis Licenses

	Application Fee	Initial License	Renewal License		Application Fee	Initial License	Renewal License
<b>Micro</b> 	\$500	\$0	\$2,000	<b>Event</b> 	\$750	\$750	N/A
<b>Mezzo</b> 	\$5,000	\$5,000	\$10,000	<b>Delivery</b> 	\$250	\$500	\$1,000
<b>Cultivator</b> 	\$10,000	\$20,000	\$30,000	<b>Hemp Manufacturer</b> 	\$250	\$1,000	\$1,000
<b>Manufacturer</b> 	\$10,000	\$10,000	\$20,000	<b>Hemp Retailer</b> 	\$250/ Location	\$250/ Location	\$250/ Location
<b>Retailer</b> 	\$2,500	\$2,500	\$5,000	<b>Medical Cultivator</b> 	\$250	\$0	\$0
<b>Wholesaler</b> 	\$5,000	\$5,000	\$10,000	<b>Medical Processor</b> 	\$250	\$0	\$0
<b>Transporter</b> 	\$250	\$500	\$1,000	<b>Medical Retailer</b> 	\$250	\$0	\$0
<b>Testing</b> 	\$5,000	\$5,000	\$10,000	<b>Combination</b> 	\$10,000	\$20,000	\$70,000

### Want to Learn More?

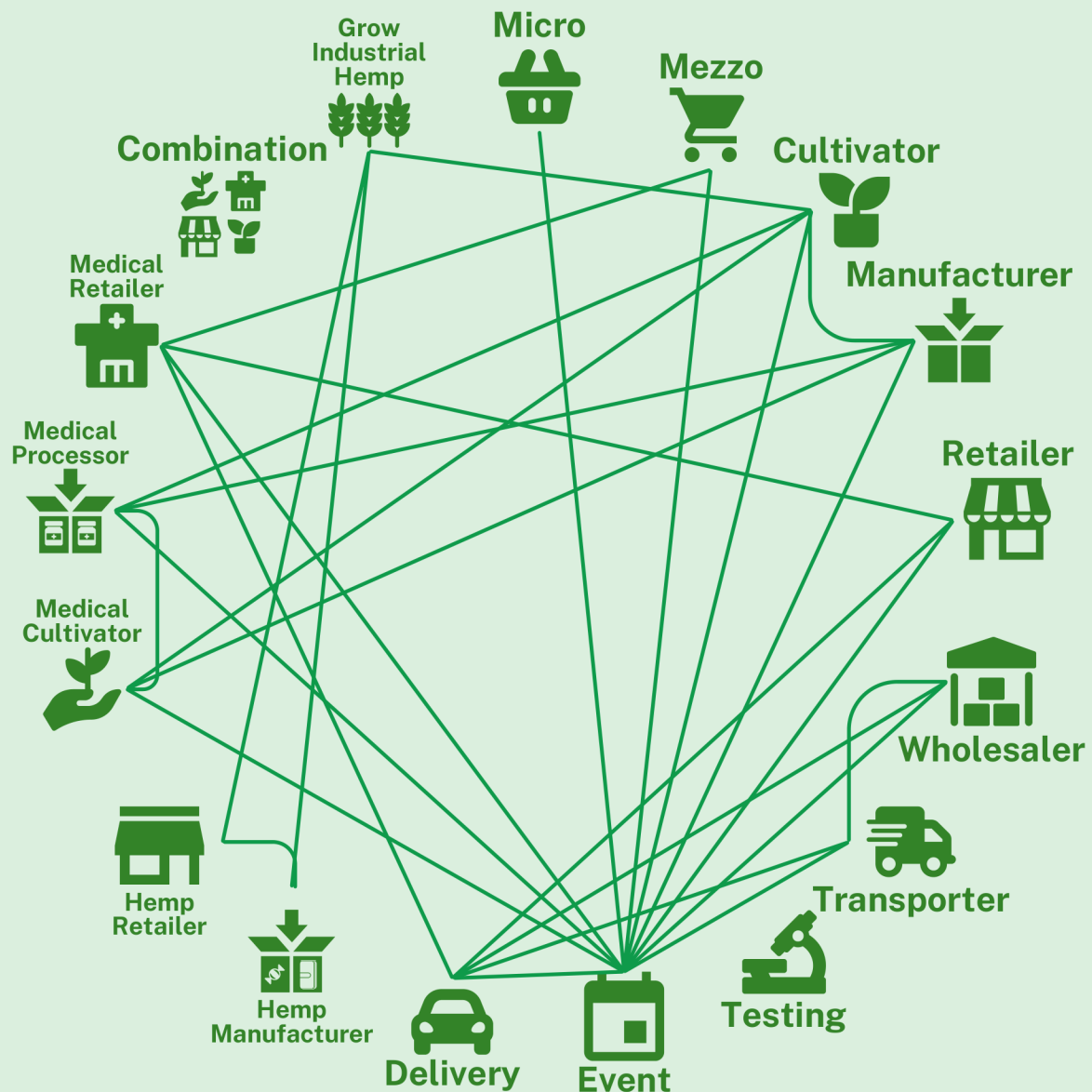
Visit [mncannabiscollge.org](https://mncannabiscollge.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Multi-License Matrix

## Minnesota Cannabis Licenses



### Want to Learn More?

Visit [mncannabiscollge.org](https://mncannabiscollge.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.





Minnesota  
Cannabis College

# Available Grant Programs

## Minnesota Cannabis Licenses



CanTrain

**Awarded To:** Organizations providing cannabis career training and individuals seeking training

**Uses:** Developing and providing training, along with pursuing training

**Appropriated:** \$2,000,000/Year



CanNavigate

**Awarded To:** Organizations helping individuals navigating the regulatory framework of legal cannabis

**Uses:** Developing technical assistance resources and providing services

**Appropriated:** \$1,000,000/Year



CanStartup

**Awarded To:** Nonprofit organizations to fund loans to new (three years or newer) cannabis microbusinesses

**Uses:** Loans (ranging from \$2,500-\$150,000) to microbusinesses

**Appropriated:** \$3,000,000/Year



CanGrow

**Awarded To:** Organizations helping farmers navigate regulations and nonprofits providing loans to farms

**Uses:** Technical assistance and grants to farmers to begin cannabusinesses

**Appropriated:** \$1,000,000/Year



CanRenew

**Awarded To:** Organizations investing in communities where residents are eligible to be social equity applicants

**Uses:** Projects or programs designed to improve community-wide outcomes or experiences

**Appropriated:** \$1,000,000/Year Through 2025, then base \$15,000,000/Year Onward

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business and community grants.



**Minnesota  
Cannabis College**

# Microbusiness

## Minnesota Cannabis License

### Brief Description

Allows holders to grow cannabis, make concentrates, manufacture cannabis products, purchase cannabis & hemp materials, package & label products for sale, and operate on-site consumption lounges.

\*Endorsements Required for Some Specific Actions

### Application/License Fees

Application Fee - \$500  
Initial License Fee - \$0  
Renewal License Fee - \$2,000

### Ideal License Applicant

Entrepreneur with a local community-focused retail shop

### Size Limitations

Can cultivate up to:

- 5,000 Sq Ft (Indoor)
- 1/2 Acre (Outdoor)

### Retail Locations

Can operate (up to) ONE customer-facing retail location

### On-Site Consumption Allowed

With the correct endorsement, on-site consumption is allowed

### Endorsements Available

Cultivation, Extraction, On-Site Consumption, Production, and Retail

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Mezzobusiness

## Minnesota Cannabis License

### Brief Description

Allows holders to grow cannabis, make concentrates, manufacture cannabis products, purchase cannabis & hemp materials, package & label products for sale, and produce medical cannabis products

\*Endorsements Required for Some Specific Actions

### Application/License Fees

Application Fee - \$5,000  
Initial License Fee - \$5,000  
Renewal License Fee - \$10,000

### Ideal License Applicant

Established medium-scale cannabis producers and retailers

### Size Limitations

Can cultivate up to:

- 15,000 Sq Ft (Indoor)
- 1 Acre (Outdoor)

### Retail Locations

Can operate (up to) THREE customer-facing retail locations

### Multiple Licenses

Can also hold an event organizer and medical retailer license

### Endorsements Available

Cultivation, Extraction, Production of Consumer Products, Retail, and Medical

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Retailer

## Minnesota Cannabis License

### Brief Description

Allows holders to purchase cannabis plants, flower, products, and hemp-derived items from various cannabis businesses, and sell immature plants, adult-use cannabis flowers, products, and hemp-derived items to customers.

### Application/License Fees

Application Fee - \$2,500  
Initial License Fee - \$2,500  
Renewal License Fee - \$5,000

### Ideal License Applicant

Retail-minded entrepreneurs  
not interested in production

### Retail Locations

Can operate (up to) FIVE  
customer-facing retail locations

### Local Limitations

Retailers are limited to at most  
one business per city and three  
per county

### Multiple Licenses

Can also hold delivery service,  
medical retailer, or event  
organizer license

### Municipal or County Stores

Cities or counties may own and  
operate municipal cannabis  
stores under this license

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in  
Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Delivery Service

## Minnesota Cannabis License

### Brief Description

Permits holders to purchase cannabis products and hemp edibles from licensed micro/mezzobusinesses and retailers, and to transport and deliver these products to customers.

### Application/License Fees

Application Fee - \$250  
Initial License Fee - \$500  
Renewal License Fee - \$1,000

### Ideal License Applicant

Retail-minded individuals  
interested in delivered sales

### Separate Storage Required

Cannabis products must be transported in a locked, secure storage compartment

### Transportation Limits

The office shall establish limits on the amount of cannabis that may be transported

### Multiple Licenses

Can also hold retailer, wholesaler, transporter, medical retailer, or event organizer license

### Unmarked Vehicles

No vehicle may include images or text indicating the vehicle is transporting cannabis

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Adult/Med Combination Minnesota Cannabis License

## Brief Description

Allows the holder to grow cannabis, make cannabis/hemp concentrates, purchase cannabis/hemp from licensed entities, package and label medical and adult-use cannabis, and sell to adults, patients, and other business.

## Application/License Fees

Application Fee - \$10,000  
Initial License Fee - \$20,000  
Renewal License Fee - \$70,000

## Ideal License Applicant

Large, vertically-integrated cannabis businesses with a history of operating in the state

## Size Limitations

Can cultivate up to:

- 60,000 Sq Ft (Medical)
- 30,000 Sq Ft (Adult-Use)

## Retail Locations

Can operate (up to) ONE retail location per congressional district

## Multiple Licenses Banned

Holders of this license cannot own or operate any other cannabis or hemp business

## Medical Participation Required

Licenses may be revoked if the OCM determines a business is failing to actively participate in the medical cannabis market

## Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



**Minnesota  
Cannabis College**

# Cultivator

## Minnesota Cannabis License

### Brief Description

Allows holders to grow cannabis, package & label immature plants & flower for sale to other cannabis businesses, and transport cannabis to on-site manufacturers of products.

### Application/License Fees

Application Fee - \$10,000  
Initial License Fee - \$20,000  
Renewal License Fee - \$30,000

### Ideal License Applicant

Entrepreneurs wanting to focus on larger-scale cultivation only

### Size Limitations

Can cultivate up to:

- 30,000 Sq Ft (Indoor)
- 2 Acres (Outdoor)

### Application Information

License applications must include water and electricity plans for the cultivation facility

### Multiple Licenses

Can also hold manufacturing, medical cultivator or producer, event, or license to grow hemp

### Limitations May Be Raised

Similar to other cannabis businesses, size limitations can be raised by the OCM

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.





Minnesota  
Cannabis College

# Manufacturer

## Minnesota Cannabis License

### Brief Description

Allows holders to purchase cannabis flower, hemp materials & artificially derived cannabinoids, make cannabis & hemp products, package & label products for sale, and sell concentrates & products to other cannabis businesses.

### Application/License Fees

Application Fee - \$10,000  
Initial License Fee - \$10,000  
Renewal License Fee - \$20,000

### Ideal License Applicant

Producers of cannabis products not wanting to manage retail

### Size Limitations

While limitations have not yet been set, the office must create manufacturing limits

### Unlicensed Cannabis Accepted

Manufactures may "accept cannabis from unlicensed persons" of no more than two ounces "on a single occasion"

### Multiple Licenses

Can also hold cultivator, medical cultivator or producer, or event organizer license

### Application Information

License applications must include plans for ventilation, filtration, and utilities

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Wholesaler

## Minnesota Cannabis License

### Brief Description

Allows holders to purchase cannabis plants, flower, products, and hemp materials from various cannabis businesses, sell these to other cannabis businesses, and import hemp-derived consumer products.

### Application/License Fees

Application Fee - \$5,000  
Initial License Fee - \$5,000  
Renewal License Fee - \$10,000

### Ideal License Applicant

Cannabis supplier focused on local and national products.

### Importation Allowed

Wholesalers are the only license type allowed to import hemp-derived edibles and concentrates

### Business-to-Business Only

Wholesalers cannot produce any new products, but instead are limited to buying and selling

### Multiple Licenses

Can also hold transporter, delivery service, or event organizer license

### Application Information

License applications must include policies to prevent sale to unlicensed businesses

### Want to Learn More?

Visit [mncannabiscollge.org](https://mncannabiscollge.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Transporter

## Minnesota Cannabis License

### Brief Description

Permits holders to transport cannabis plants, flower, products, and hemp materials between various cannabis businesses including all retail, cultivation, manufacturers, wholesalers, and cannabis testing facilities.

### Application/License Fees

Application Fee - \$250  
Initial License Fee - \$500  
Renewal License Fee - \$1,000

### Ideal License Applicant

Logistic-minded individuals with expertise in secure transport

### Multiple Employees Required

Businesses will be required to ensure that all vehicles are staffed by two employees

### Service Provider Only

This license type doesn't grow, produce, or sell cannabis but instead services the industry

### Multiple Licenses

Can also hold wholesaler, delivery service, or event organizer license

### Unmarked Vehicles

No vehicle may include images or text indicating the vehicle is transporting cannabis

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Testing Facility

## Minnesota Cannabis License

### Brief Description

Allows holders to obtain and test cannabis plants, flower, products, hemp materials, and cannabinoids from various cannabis businesses, including both adult-use and medical cannabis businesses.

### Application/License Fees

Application Fee - \$5,000  
Initial License Fee - \$5,000  
Renewal License Fee - \$10,000

### Ideal License Applicant

Labs with expertise in cannabis analysis and product safety

### Accreditation Required

The OCM will approve an accrediting organization whose approval is required for a license

### Few Testing Facilities

Fiscal notes from the legislative process estimate only five licenses will be issued\*

\*through 2027

### Multiple Licenses

Owners may not own, work for, or operate any other cannabis or hemp business

### In-State Testing Required

All hemp products are now required to be tested in the state

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Event Organizer

## Minnesota Cannabis License

### Brief Description

Allows holders to organize temporary cannabis events up to 4 days. Licensed micro/mezzobusinesses and retailers may sell cannabis plants, products, and hemp edibles. On site consumption allowed, if approved by local government.

### Application/License Fees

Application Fee - \$750  
Initial License Fee - \$750

### Ideal License Applicant

Community organizers focused on cannabis education and networking

### No Unlicensed Sales

While this license allows for the organization of events, it doesn't allow for sales from non-licensed vendors

### Transportation Required

All transportation of cannabis products must be done by a licensed cannabis transporter

### On-Site Consumption Allowed

With the correct endorsement, on-site consumption is allowed

### Multiple Licenses

Can also hold any license other than a testing or hemp edible manufacturer or retailer license

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Medical Cultivator Minnesota Cannabis License

## Brief Description

A Medical Cannabis Cultivator in Minnesota can grow cannabis, harvest flower, and package raw cannabis flower as medical cannabis. They can also sell to medical processors and retailers.

## Application/License Fees

Application Fee - \$250  
Initial License Fee - \$0  
Renewal License Fee - \$0

## Ideal License Applicant

Medical-minded individuals  
interested in growing only

## Size Limitations

Can cultivate up to:

- 60,000 Sq Ft (Indoor)\*

\*Current Medical Producers Exempt

## Application Information

License applications must  
include water and electricity  
plans for the cultivation facility

## Multiple Licenses

Can also hold medical processor,  
cultivator, manufacturer, or  
event organizer license

## Limitations May Be Raised

Similar to other cannabis  
businesses, size limitations can  
be raised by the OCM

## Want to Learn More?

Visit [mncannabiscollege.org](http://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Medical Processor

## Minnesota Cannabis License

### Brief Description

Businesses can buy medical cannabis flower and products, hemp, and concentrate from licensed medical businesses for the production of concentrates, medical cannabinoid products, and sell them to other medical processors and retailers.

### Application/License Fees

Application Fee - \$250  
Initial License Fee - \$0  
Renewal License Fee - \$0

### Ideal License Applicant

Production-minded individuals with an eye towards medicinal effects and medical usage

### No Adult-Use Flower

While medical cannabis and hemp can be used, cannabis grown for adult-use cannot

### Office Approval Required

OCM must approve the use of volatile chemicals and methods of extraction and concentration

### Multiple Licenses

Can also hold medical cultivator, cultivator, manufacturer, or event organizer license

### Application Information

License applications must include plans for ventilation, filtration, and utilities

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.





**Minnesota  
Cannabis College**

# Medical Retailer Minnesota Cannabis License

## **Brief Description**

Allows license holders to purchase medical cannabis flower and products from medical cultivators and processors and sell them to authorized individuals.

## **Application/License Fees**

Application Fee - \$250  
Initial License Fee - \$0  
Renewal License Fee - \$0

## **Ideal License Applicant**

Retail-minded individuals  
interested in serving patients

## **Pharmacist Consult Required**

Prior to distribution, patients  
must consult with a pharmacist  
to determine best product

## **90 Day Supply Limit**

When buying products, patients  
may not purchase more than a  
90 days supply (per purchase)

## **Multiple Licenses**

Can also hold mezzobusiness,  
retailer, delivery service, or  
event organizer license

## **Drive-Up Allowed**

Medical retailers may sell  
cannabis to patients or  
caregivers in a motor vehicle

## **Want to Learn More?**

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in  
Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Lower-Potency Hemp Edible Manufacturer Minnesota Cannabis License

## Brief Description

Allows holders to purchase hemp and artificially derived cannabinoids from various cannabis businesses, make hemp concentrate, manufacture lower-potency hemp edibles for sale, and sell them to other cannabis and hemp businesses.

## Application/License Fees

Application Fee - \$250  
Initial License Fee - \$1,000  
Renewal License Fee - \$1,000

## Ideal License Applicant

Innovative producers wanting to see products in a variety of retail businesses

## Endorsements Available

OCM endorsements allow for extraction of concentrates and production of consumer goods

## Business-to-Business Only

Allows for the purchase from and sale to a variety of adult-use and hemp businesses

## Multiple Licenses

Can also hold license to sell hemp edibles and cultivate industrial hemp

## Office Approval Required

OCM must approve the use of volatile chemicals and methods of conversion

## Want to Learn More?

Visit [mncannabiscollge.org](https://mncannabiscollge.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.



Minnesota  
Cannabis College

# Lower-Potency Hemp Edible Retailer

## Minnesota Cannabis License

### Brief Description

Holders can sell hemp edibles to individuals 21+. They must source products from licensed entities and adhere to packaging and labeling regulations. On-site consumption is allowed with endorsement.

### Application/License Fees

Application Fee - \$250 /Location  
Initial License Fee - \$250 /Location  
Renewal License Fee - \$250 /Location

### Ideal License Applicant

Retail establishments ranging from cafes to co-ops to dispensaries

### Sale of Other Products

Hemp retailers can also sell other products, including alcohol (if licensed)

### Secure Display of Products

Products, other than beverages, must be displayed behind a counter or in a locked case

### On-Site Consumption Allowed

With the correct endorsement, on-site consumption is allowed.

### Multiple Licenses

Can also hold license to manufacture hemp edibles and cultivate industrial hemp

### Want to Learn More?

Visit [mncannabiscollege.org](https://mncannabiscollege.org) to learn more about legal cannabis in Minnesota, including more about cannabis business licensing.